

VOLUME 1

JEFFERSON WEST

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COMMUNITY EFFORTS

For the people by the people



**CREATIVE.
SERVICE-DRIVEN.
EXPERIENCED.**

JEFFERSON WEST REAL ESTATE

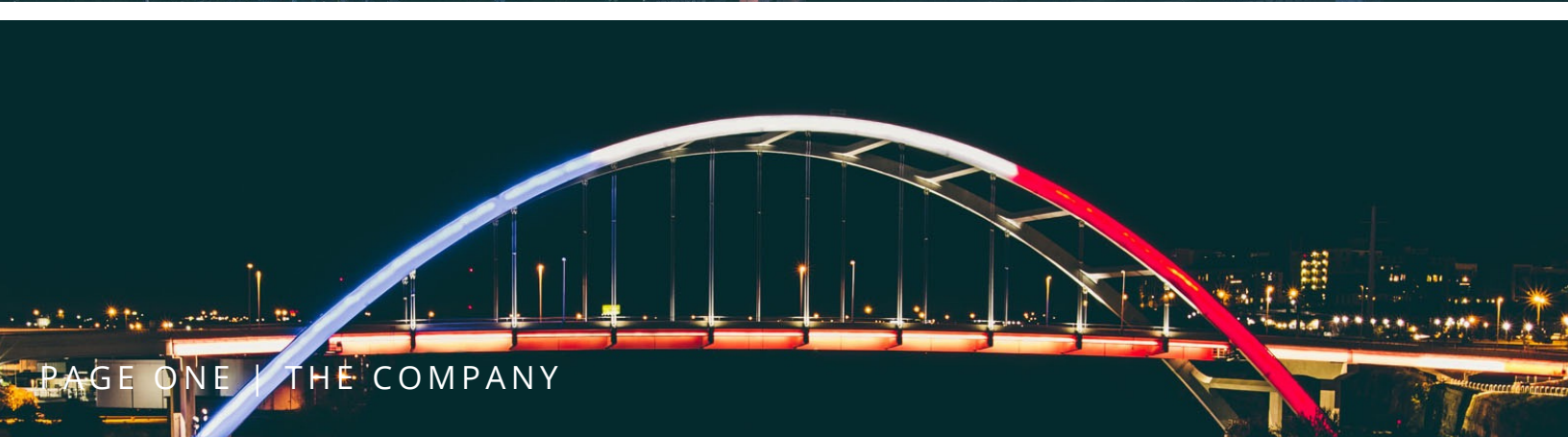
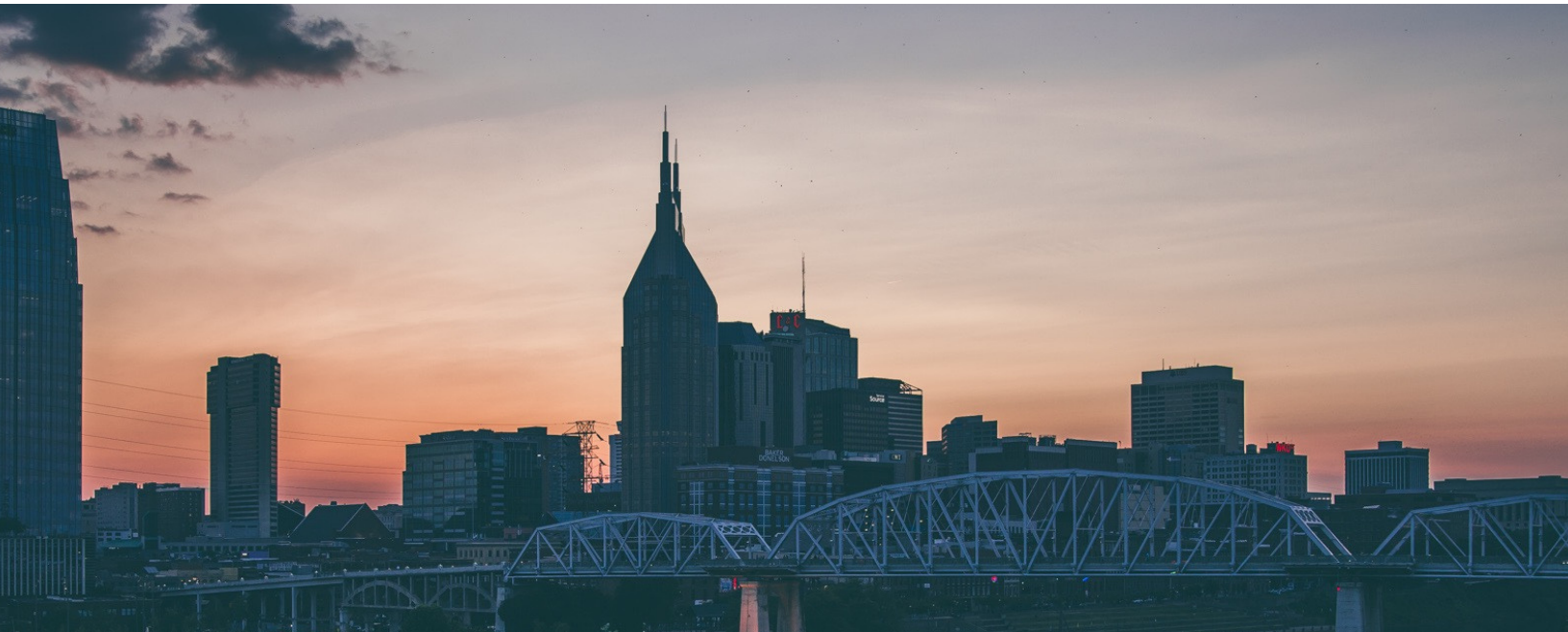
KNOW- ING OUR CLIENTS

Jefferson West Real Estate is a family-owned brokerage founded on the idea of bringing a creative, hospitality-centric approach to the real estate industry. Jefferson West Real Estate is a team of full-service experts servicing clients across the Nashville Metropolitan area.

Jefferson West Real Estate provides the highest quality of service to clients by locating real estate that compliments your lifestyle & investment portfolios.

Being a team of Nashville natives, we are skilled at providing an educated and tailored approach to your real estate experience. With an extensive network of industry professionals, we are a one-stop-shop for buying, selling, flipping, and managing real estate.

Grounded in family values, we are dedicated to exceeding expectations for clients. Turning clients into life-long friends + family.



JONATHAN DOBSON



A native of Nashville, Tennessee, Jonathan Dobson attended Radnor Baptist Academy. He went on to attend The University of Tennessee, Knoxville, and earned a degree in Service Management. During that time, Jonathan was also a business management intern for Walgreens, which ignited an affinity for the retail industry. After undergrad, he returned to Nashville and furthered his education at Trevecca Nazarene University obtaining a Masters of Business Administration with a concentration in Project Management.

Jonathan Dobson is the Broker/Owner of Jefferson West Real Estate, where he specializes in property management, residential and commercial sales under \$10 million. Since entering the industry in fall 2013, Jonathan has taken the market by storm by selling over \$17 million in residential & commercial sales. Jonathan's niche in land acquisitions and property management in the Middle Tennessee area has allowed him to be a valuable asset to his clients and the Nashville community. Jonathan's real estate career includes First Preston HT, VILLAGE, Metropolitan Development Housing Agency, and Century 21 Charlton Realty.

JANICE FRIERSON



Janice is a native Nashvillian with over 15 years of experience and has sold more than \$14 million in residential assets. After a bad experience purchasing her first home, Janice was determined to provide a level of service and knowledge she felt was missing to future clients.

Janice's attention to detail & knowledge of Nashville and its surrounding areas makes her a valuable asset to clients. Her negotiation and interpersonal skills faithfully demonstrate how experience drives results in the real estate industry. In addition to her work at Jefferson West, Janice is a dedicated wife, mother, and family member.

OUR SERVICES



RESIDENTIAL

BUYERS+SELLERS

Buying & selling real estate is often viewed as an overwhelming process. With knowledge, expertise & technology solutions, we develop strategic approaches tailored to make your wants and needs a tangible reality.

PROPERTY MANAGEMENT

SINGLE & MULTI-FAMILY, APTS

Jefferson West Real Estate handles it all. From screening tenants to record keeping-and-transaction coordination to maintaining maintenance on the asset. We take the stress and time commitment that come with investment properties off the hands of clients and prioritize maximizing profit.

COMMERCIAL

UP TO \$10M

Our team specializes in helping businesses find their home. Whether you are searching for an established location for your business or looking to purchase commercial land to lay your roots, Jefferson West Real Estate has the experience to assist you with the detailed process.

JEFFERSON WEST REAL ESTATE

COMMUNITY EFFORTS

Jefferson West Real Estate is a voice and resource in the community by providing opportunities to local youth that will help prepare them for corporate and community leadership.

We established JW Equities to help provide career and leadership development as well as monetary support for the youth from proceeds from each Jefferson West Real Estate closing.